

# Robinson Pharma, Inc.

Private Label | Store Brand | Contract Manufacturing



Nutraceutical & Pharmaceutical  
Softgels ■ Tablets ■ Capsules ■ Powders

Since **1989**  
ROBINSON PHARMA, INC.



**LARGEST**  
SOFTGEL CAPACITY  
IN AMERICA



# Advisory Board of Doctors



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Dr. Paul Earl Ward



Dr. Paul I. Yutsis

A distinguished panel of physicians, scientists, and experts in complementary medicine

- Advise on product design and support the formulation process
- Provide guidance to the RPI team on new science and emerging trends in ingredients and formulation

No other private-label supplier/contract manufacturer offers this unique resource to support your brand



RPI PARTNER PROGRAM – A HIGHER LEVEL OF COMMITMENT

# Custom Products - Zero Lead Time



RPI supports our qualified and approved partners with the following unique benefits\*

- Investment in your business to support your success – We succeed when You succeed
- Stock your custom SKUs for ready shipment
- Favorable payment terms
- Seamlessly Build, Hold, and Ship your products
- Priority Treatment – Expedited Service

Now Robinson provides all the benefits typically reserved for **Mass Market** to **Your Brand**.

\*Qualified and approved clients are financially sound, have sufficient sales volume, and are committed to sourcing from RPI. We build a program to meet your specific needs. Clients are approved on an individual basis.

Our team is your committed resource, organized with the sole purpose of assuring that your need are met.

- Our sales and customer service teams are your access to our deep resources in:  
Technical Product Development
- Ingredient Sourcing
- Solid Dose Manufacturing  
*Softgels – Tablets – Capsules*
- Packaging
- Quality Control
- Regulatory Affairs & Documentation
- Logistics & Support



## CORRECT AND ON TIME





# Quality

*Not merely the absence of flaws...  
The relentless pursuit of complete control and  
mastery of all aspects of a product!*

# Service

*We strive to perform in a manner that delights our  
partners and demonstrates respect.*

# Capacity

*Facilities, Resources, Organization,  
Know-How, and Will.*

*Our Quality, Service, and Capacity are unrivaled in the nutrition industry*



*The Most Independent Certifications  
50+ Full-Time QA & QC Staff*

**More  
Than**

400 Employees  
400,000 Square Feet  
15 Billion Dose Capable  
150 Million Packages



# Quality First—Always



Quality is the central organizing force in our company. Our unwavering commitment to improvement impacts every aspect of our business. *“Good Enough” Isn’t!*

The power of “No” protects our customers. We empower our team members to say “No” to any substandard ingredient, component, or practice, even when it comes to our own results.

## Independently Verified

More third-party verifications of cGMP compliance than any other manufacturer of nutritional products.



Drug Manufacturing License



Registrar Corp cGMP Certificate



NPA Certificate



USP Certificate



NSF Certificate



STR-R cGMP Certificate



# Softgel Encapsulation

THE LARGEST CAPACITY AND  
MOST EFFICIENT FACILITY IN AMERICA



500,000 SOFTGEL MINIMUM PRODUCTION RUN\*  
\*R&D RUNS ARE AVAILABLE – TOLL RUNS REQUIRE HIGHER VOLUME

20 PRODUCTION LINES  
**CAPABLE OF 12 BILLION  
SOFTGELS PER YEAR**



## SOFTGELS ARE BETTER!!!

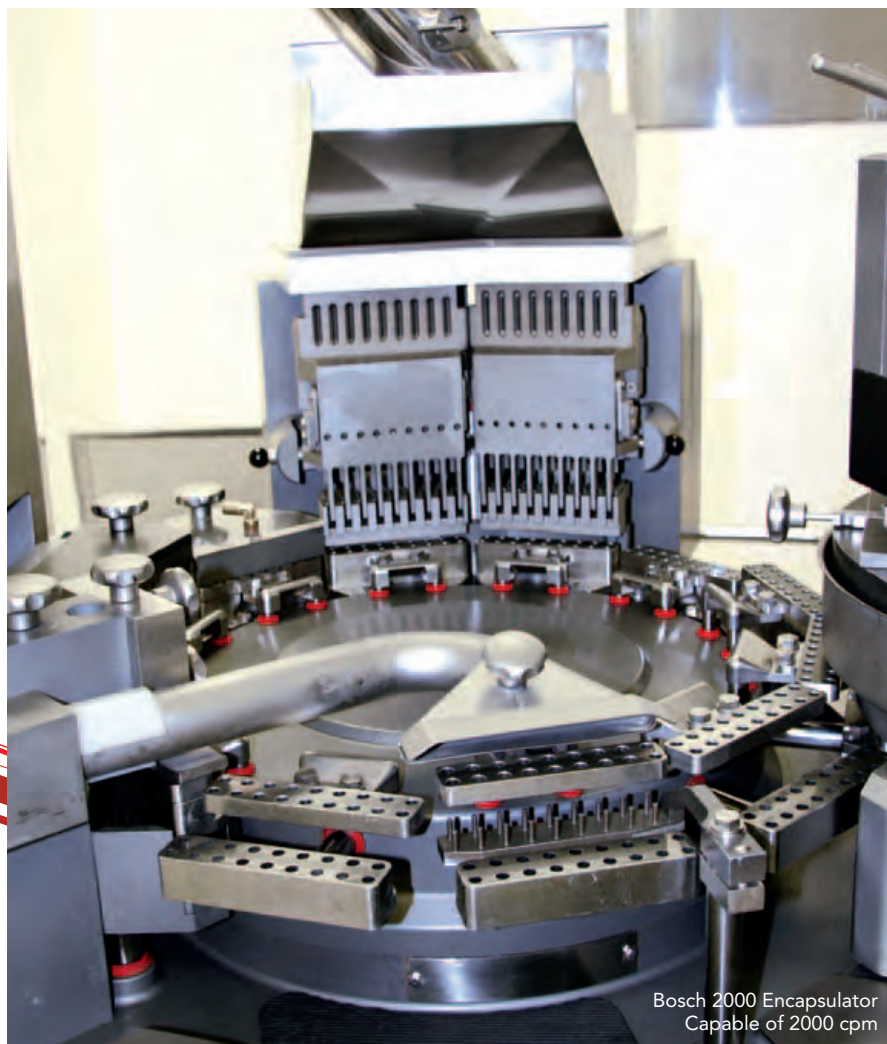
- Lipid-based active ingredients
- Easier to absorb active ingredients
- Enhanced bioavailability of some active ingredients
- Easier to swallow
- Hermetically sealed – Low odor – Tamper evident
- Distinguished appearance
- Consumer appeal – higher perceived value





# Solid Dose Solutions

Up to 70 million Bottles and 90 million Blister Cards per year†



Bosch 2000 Encapsulator  
Capable of 2000 cpm

CAPABLE OF UP TO 4 BILLION  
SOLID DOSES PER YEAR\*



## TABLETS, CAPSULES, AND POWDER FILLING

- 3 Blending Suites - Over 2 metric tones per hour
- 19 Production Suites
  - 7 Tablet Compression and 12 Capsule Filling

*The Delivery System choice that  
meets your needs.*

\*300,000 Dose Minimum Production Run



## PACKAGING

- 4 High-Throughput Bottling Lines
- 3 Blister-Packaging Lines

## SOURCING

- Dedicated staff with over 50 years of experience
- We search the planet for the correct ingredients

## R&D

- Formula Development
- Delivery System Optimization
- Product Improvement

†2000 Bottles or 10,000 Blister-Card Minimum



# Identity, Purity, and Potency



20+ LABORATORY STAFF  
10 DEDICATED CHEMISTS  
20+ MAJOR INSTRUMENTS  
3 WALK-IN STABILITY CHAMBERS

Our multimillion-dollar investment in analytical infrastructure and our highly qualified staff have one purpose.

**Assurance of Product Integrity**  
21CFR Part 111 (The Federal Good Manufacturing Practices Regulation) mandates that we can assure the identity, purity, and potency of each ingredient in every formula we produce. We utilize our extensive in-house team and are supported by a network of audited third-party laboratories.

## Our In-House Capabilities Include:

### PHYSICAL CHARACTERISTICS

- Disintegration
- Dissolution
- pH
- Viscosity
- Color
- Friability
- Moisture Analysis (Karl Fischer)
- TOC
- Microscopic Analysis
- Particle Size

### MICROBIOLOGICAL LAB

- Conventional Method
- Incubation
- BioLumix Rapid Micro

### CHROMATOGRAPHY

- HPLC
- UPLC
- HPTLC
- GC

### SPECTROPHOTOMETRY

- AA
- ICP-MS
- UPLC-MS
- GC-MS
- UV-Vis
- FTIR







# Size Chart

SIZES AND CAPACITIES



Softgels			Tablets			Capsules			
3 Oval 150 mg		11 Oblong 550 mg		7/16 x 0.938 400-700 mg		0.380 x 0.690 800-1200 mg		"00" 600-700 mg	
5 Oval 250 mg		14 Oblong 700 mg		0.312 x 0.750 950-1100 mg		0.375 x 0.750 1150-1500 mg		"0" 450-500 mg	
7.5 Oval 350 mg		16 Oblong 800 mg		0.330 x 0.600 600-850 mg		0.375 x 0.875 1500-1750 mg		"1" 350-400 mg	
12 Oval 600 mg		20 Oblong 1000 mg		0.312 x 0.750 800-1200 mg		0.393 x 0.866 1600-2000 mg		"2" 250-300 mg	
16 Oval 1800 mg		22 Oblong 1100 mg		0.350 x 0.750 1200-1600 mg		0.410 x 0.770 800-1200 mg		"3" 150-175 mg	
		24 Oblong 1200 mg						"4" 100-150 mg	



**Robinson Pharma, Inc.**

714.241.0235 | Sales@RobinsonPharma.com

# Four Facilities to Serve You

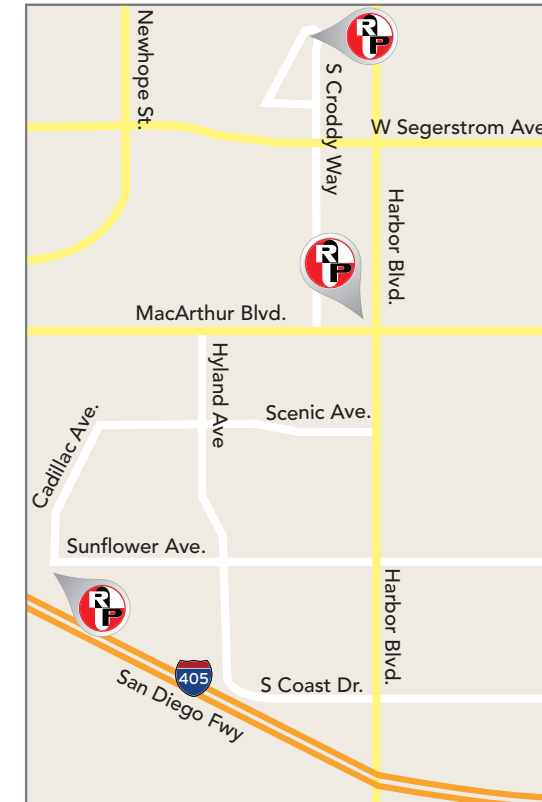


**3330 South Harbor Blvd.,  
Santa Ana, CA 92704**  
Featuring Our Softgel Manufacturing,  
Packaging, and Analytical Laboratory  
Facilities

**1683 Sunflower Ave.,  
Costa Mesa, CA 92626**  
Warehouse, Material Handling,  
Administrative, and Customer  
Service Offices

**2632 South Croddy Way,  
Santa Ana, CA 92704**  
Featuring Tablet and  
Coating Operations

**2638 South Croddy Way,  
Santa Ana, CA 92704**  
Featuring Capsule  
Manufacturing



**Conveniently located in Orange County, CA**

- Adjacent to the 405 Freeway
- Minutes from John Wayne Airport (SNA)
- Less than one hour from the Port of Long Beach and the Port of Los Angeles
- 40 miles from Los Angeles International Airport (LAX)



# Robinson Pharma, Inc.

[www.RobinsonPharma.com](http://www.RobinsonPharma.com)

## Softgel Manufacturing Packaging & Laboratories

3330 South Harbor Blvd.  
Santa Ana, CA 92704

## Corporate Offices & Warehouse

1683 Sunflower Ave.  
Costa Mesa, CA 92626

## Tablets, Capsules, & Coatings

2632 South Croddy Way  
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